Account:

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| **Goals**  |
| **Stretch Goal:** |
| **Goal:** |
| **Minimum Acceptable Outcome:** |
| **First three topics of discussion** |
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| **Current personality test questions**  |
| Are you ready for … ? |
| **Disarming Authority Statement**  |
| We’ve seen many scenarios with … |
| We’ve been able to solve this problem by … |
| I’m not sure if we could help you as significantly, but I’d like to ask a few questions… |
| **Scenario and Outcome Questions** |
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